

The Road to 5G Supportive or Disruptive to Broadband Fibre Access?

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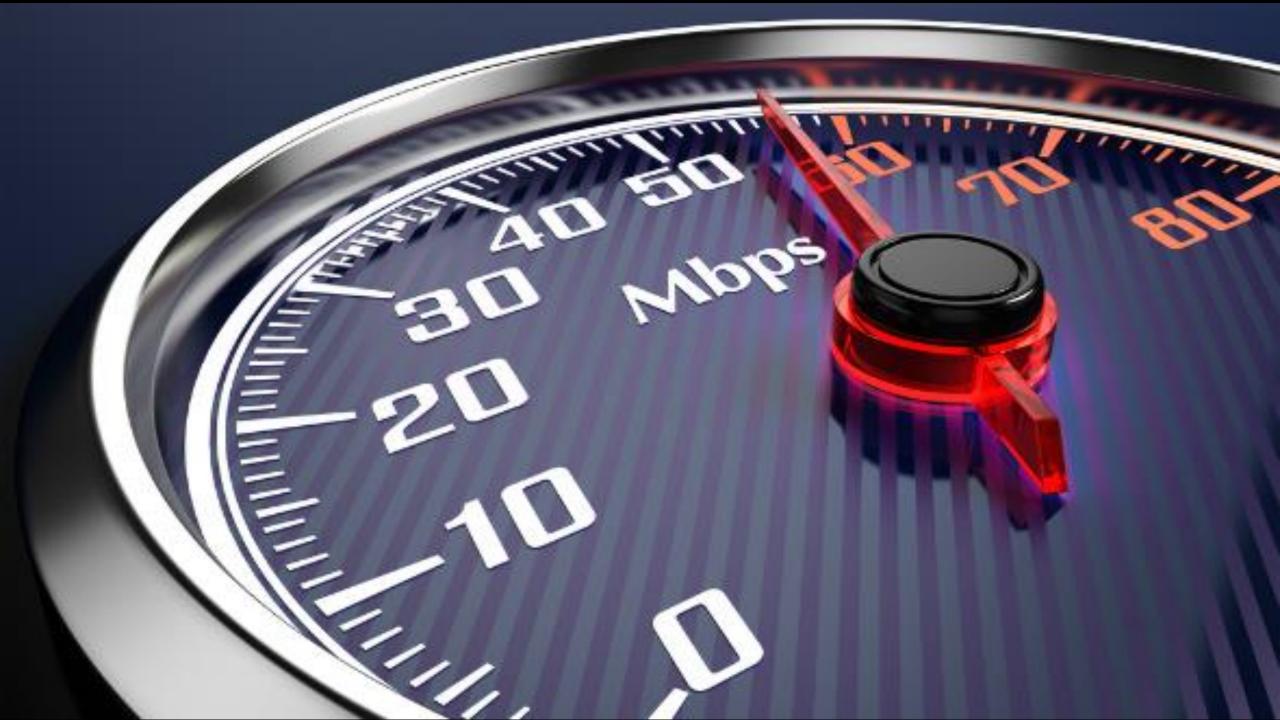














- 1. Retail price of services across the two platforms.
- 2. Availability of broadband mediums to the delivery point.
- 3. Transient or fixed nature of the consumer market.
- 4. Demand of ultra-high definition and low-latency applications (e.g. 8k-Video and Gaming, VR/AR).
- 5. Quality of Service (QoS) factors.

The Case for FIBRE

STRENGTHS	WEAKNESSES
1. Long lifespan.	1. High cost of 'last-mile' installation
2.Low latency.	2. Physical vulnerability of infrastructure
3. High bandwidth capacity.	3. Repair time can be long and cost can be high.
4. Easy to upgrade.	4. Regulatory issues i.r.o rights of way and access to property
5. Good Quality of Service.	5. Access to ducts (in property)
6. Immune to lightning damage (excluding the power	
connection)	6. Operator reluctance to share infrastructure
OPPORTUNITIES	THREATS
1. Low fibre penetration	1. Substitute products (5G / Satellite systems).
2. Delays in allocation of spectrum will buy time for fibre	2. No national building standards for duct and fibre reticulation
3. Streaming 4k / 8k Video and virtual reality gaming.	3. Duplication of infrastructure diminishing business case viability
4. Smart Homes / Cities / IoT /	
5. 5G will require fibre to be brought into the building	

Technology Drivers for Fibre





The case against fibre

HARDWIRED









Substitutes For Fibre





SPACEX

4,425 Satellites Will Bring the Entire World Online



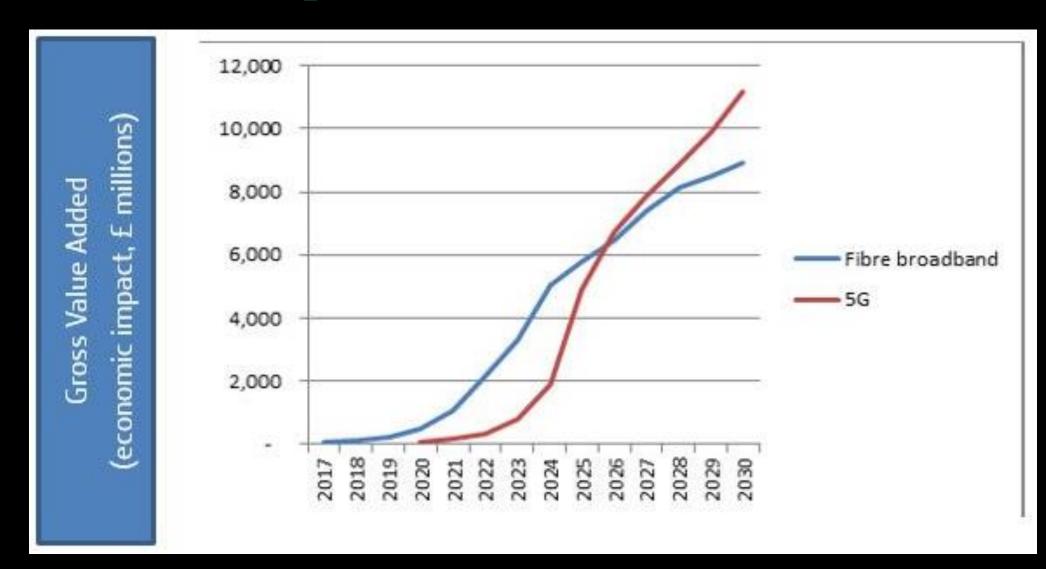


The Case for 5G

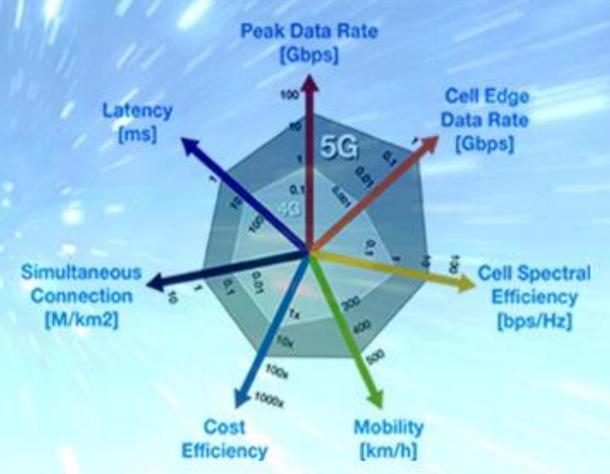
STRENGTHS	WEAKNESS
1. No access required, quick to fulfil a service. (unless base-station is in or on the building).	1. Commercial mass market viability (10 to 15 years away)
2. Quick repair time (depending on what is wrong) 3. Ability to support peak rates quickly.	2. No mass-market achievable without device standards 3. Cost to repair equipment, including stockholding
4. Low Latency (lower than fibre)	4. QoS Challenges
	5. Cost of equipment
	6. Cost of spectrum
	7. Environmental effects causing path loss
	8. Cost of smart devices
	9. Viability in low density environments
	10. Requires synchronisation
OPPORTUNITIES	THREATS
1. Smart homes / Cities / IoT	1. Regulatory inefficiency - delayed access to spectrum
	2. Fibre enabled Wi-Fi offload (more Wi-Fi devices available)
	3. Bio-effect of radio (micro) waves (perceived or real) will create some resistance



Telefonica - O₂ Press release



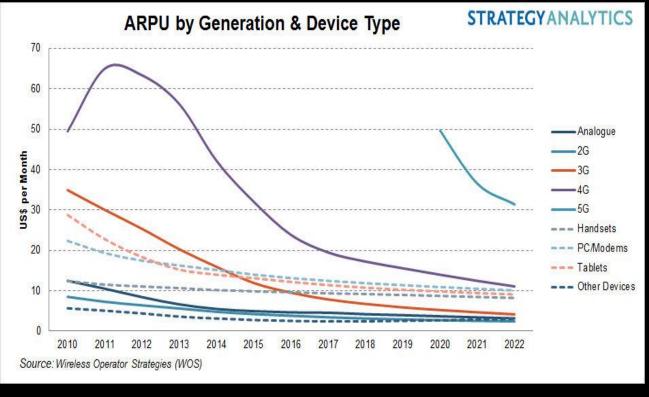




The case against 5G







- 1. Revenue opportunity
- 2. Spectrum cost
- 3. mm Wave Coverage
- 4. Cost of rollout
- 5. Household density

Conclusion







