

### WHY ADVERTISE WITH BICSI?



#### TARGETED MEDIA FOR A SPECIALIZED AUDIENCE

**REACH MORE READERS** by choosing the specific media that speak to the ICT market.



#### **COMPETITIVE RATES & BUNDLE DISCOUNTS**

PLAN AN AFFORDABLE MARKETING STRATEGY with a variety of price points and incentives to build your marketing mix.



#### **CROSS-MEDIA ADVERTISING STRATEGY**

**MAGNIFY YOUR MARKETING EFFECT** with multiple BICSI advertising mediums.



### **GLOBAL IMPACT**

**INFLUENCE CUSTOMERS FROM NEARLY 100 COUNTRIES** to extend your reach beyond regional boundaries.



#### **INCREASED CREDIBILITY**

**ELEVATE THE VALUE OF YOUR BRAND** by aligning with one of the most highly regarded global ICT associations.

### **AT A GLANCE**

18,000

ICT Today Distribution 80,000

**BICSI Brief Email Distribution**  62,600

**Social Media Followers** 

**277,160** 

**Average Website Page** Views/Month

64,000

**Average Website** Visits/Month

**Countries** Reached

### BICSI offers two primary advertising mediums:

### DIGITAL AND WEB

### **BICSI Brief:** Digital Publication

- Formerly BICSI Insider, now with added Regional Director messages and expanded audience
- Reaches more than 80,000 BICSI members, credential holders, and customers
- Global distribution: 75% of recipients in United States and Canada; 25% outside U.S. and Canada
- Digital imprint with email distribution
- Captures a specialized audience of key decision-makers
- Each issue is digitally archived on BICSI's website
- Limited number of advertisers means your ad stands out

### **BICSI Website:** Web Advertising

- Website page views per month averages 277,160
- Website visits per month averages 64,000
- Dynamic content continuously generates both new and repeat traffic
- Exclusive content category sponsorships
- Mobile-responsive and user-centric
- Linkable banner ads (fixed or rotating ad options)
- Data tracking available
- Reaches a high-level audience of end users

### ICT Today: Digital & Print\* Publication

\*Digital version sent to all credential holders and members. Printed copies distributed at BICSI conferences and events within the United States.

- Reaches more than 18,000 ICT professionals, as well as industry decision-makers
- Global distribution: 93% of recipients in United States and Canada; 7% outside U.S. and Canada
- Sent to all BICSI members and credential holders
- Digital imprint with email distribution
- Included with paid association membership
- Issues archived electronically on BICSI website
- Bonus distribution at BICSI conferences and events, as well as industry trade shows

### **UNMATCHED ACCESS TO A SPECIALIZED GROUP OF ICT PROFESSIONALS, INCLUDING:**

Architects & Consultants O Audiovisual (AV) Professionals O Broadband Service Providers O Cabling Installers & Technicians O Data Center Designers & Engineers O Electronic Safety & Security (ESS) Professionals O Facility Owners & Managers O General Contractors O ICT Design Consultants O Manufacturers O Network Designers & Administrators O Outside Plant (OSP) Engineers O Project Managers O Systems Integrators • Wireless/Digital Professionals

# BICSIBrief

Keep up with the latest at BICSI

### **Digital Publication**

The *BICSI Brief* is a fresh take on what was previously the *BICSI Insider*. Emailed quarterly to our full database of BICSI members, credential holders, and customers, the *BICSI Brief* provides the latest association news.

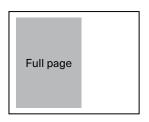
Personalized letters from BICSI Regional Directors will now accompany timely feature stories and a range of association information and announcements.

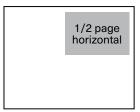


### Ad Sizes/Specifications All prices are listed in U.S. dollars.

Ad Unit (w x h)	1x	3x	6x
Full page: 5.5" x 8.5"	\$1,200	\$1,150	\$1,100
1/2 page horizontal: 5" x 4"	\$700	\$650	\$600

- o Bleeds are available on full-page ads only
- o Full-page trim size: 5.5" x 8.5"
- Add .125" to all four sides for bleed (5.625"x 8.625")





### 2024 BICSI Brief Production Schedule

Issue details are subject to change

Issue	Insertion Order Due	Artwork Due	Publish Date
February	19 Jan. 2024	26 Jan. 2024	21 Feb. 2024
May	12 April 2024	19 April 2024	15 May 2024
August	19 July 2024	26 July 2024	21 Aug. 2024
November	11 Oct. 2024	18 Oct. 2024	6 Nov. 2024

## **BICSIWebsite**

### Featuring a mobile-responsive and user-centric interface.

Ad placement is offered as exclusive or rotating. Rotating ads are capped at two per month.

Rates listed below are monthly.

### A Main Squar

### Main Square 350 x 350

Homepage Exclusive: \$6,250

### B Horizontal 600 x 160

Homepage Exclusive: \$5,000

Homepage Rotating: \$3,500

Interior-Page Exclusive: \$2,200

Interior-Page Rotating: \$1,600

### C Skyscraper 160 x 600 (Desktop Only)

Homepage Exclusive: \$3,000

Homepage Rotating: \$1,500

### Main Rectangle 350 x 300

Interior-Page Exclusive: \$4,000

Interior-Page Rotating: \$2,750

### Become the exclusive advertiser in a content category!

Category sponsors will be the exclusive owner of all ads running on the interior page and sub-pages of the selected content category.

#### **Interior Category Sponsorship Topics**

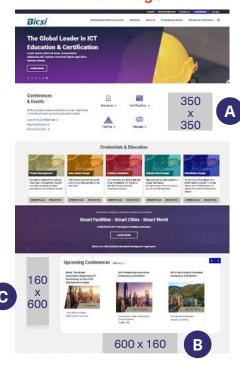
- 1. Membership & Global Community
- 2. Education & Certification
- 3. Conferences & Events
- 4. Standards
- 5. About Us

#### **Category Sponsorship Rates**

Prices include a 350 x 300 rectangle and 600 x 160 horizontal.

- 0 1 x \$5,000
- o 3 x \$4,500
- 6 x \$4,000

#### **Main Page**



#### **Interior Page**





Exclusive: \$4,000Rotating: \$3,000

With Category Sponsorship: \$2,000

# CT Today The official trade journal of BICSI



### **Digital & Print Publication**

Technical in nature, *ICT Today* delivers on BICSI's mission to provide relevant, vendor-neutral, and authoritative information to ICT professionals.

*ICT Today* is emailed to all BICSI members and credential holders quarterly.

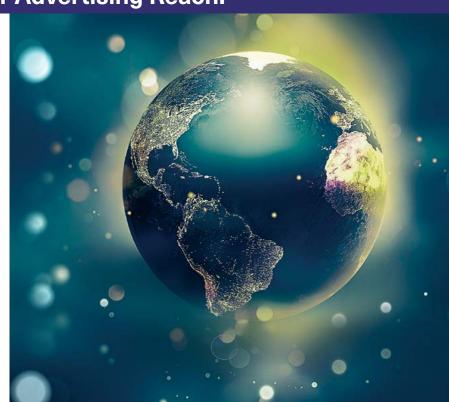
In addition, hard copies are available at all BICSI conferences in the United States and Canada, allowing attendees, exhibitors, and visitors to take home and share this valuable BICSI benefit.

ICT Today features expanded coverage of relevant industry topics related to intelligent buildings; data centers; network cabling infrastructure design and deployment; voice, data, electronic safety and security (ESS) systems; audio and video; project management; healthcare; and the latest IP-based applications and technologies. Articles share an education and best practice focus.

### BICSI Members, Credential Holders, and Customers are Worldwide. So is Your Advertising Reach.

Information and communications technology (ICT) touches all of us, everywhere. Individuals around the globe look to BICSI to help them maneuver the intricacies and changing environment of this complex industry.

Our members and credential holders represent nearly 100 countries and come from many different parts of the world, such as the United Kingdom, Ireland, Australia, the United Arab Emirates, and many others. So your digital BICSI ads receive global exposure on our website, far beyond the United States and Canada.



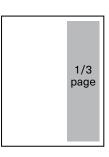
### AD SIZES/SPECIFICATIONS All prices are listed in U.S. dollars

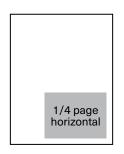
### **CUSTOM PACKAGES AVAILABLE!**

Ad Unit (w x h)	1X	4X
Full page: 8.625" x 11.125" (with bleed)	\$4,950	\$4,500
1/2 page horizontal: 7.25" x 4.625"	\$3,000	\$2,750
<b>1/3 page vertical:</b> 2.25" x 9.5"	\$1,850	\$1,700
1/4 page horizontal: 4.75" x 3.5833"	\$1,750	\$1,600









- Bleeds are available on full-page ads only
- Bleeds on other ad sizes are available only upon request
- Full-page trim size: 8.375" x 10.875"

- Full-page live space: 8" x 10.5"
- Add .125" to all four sides for bleed (8.625" x 11.125")

Email ad insertion orders to caleb.t@emconsultinginc.com.

Submit ad artwork to magazine@eandmsales.com.

Acceptable artwork file types: High-resolution (300 dpi), 4-color CMYK, PDF, or JPEG

### 2024 ICT Today Production Schedule

Issue details are subject to change.

Issue	Insertion Order Due	Artwork Due	Publish Date	Cover Topic
*Jan./Feb./Mar.	1 Dec. 2023	8 Dec. 2023	12 Jan. 2024	Applications of Artificial Intelligence in IT
April/May/June	28 Feb. 2024	6 March 2024	10 April 2024	Role of ICT in Sustainable Development/ Future of Clean Technologies
*July/Aug./Sept.	5 June 2024	12 June 2024	17 July 2024	Cloud, Edge Computing, and the Future of Cybersecurity
Oct./Nov./Dec.	30 Sept. 2024	6 Sept. 2024	11 Oct. 2024	Lastest Installation and Connectivity Trends

<sup>\*</sup> Conference show issue.

Each issue of ICT Today is made available at BICSI conferences and events. To view a list of upcoming BICSI events, go to bicsi.org/regionevents.

### THE GLOBAL LEADER IN ICT EDUCATION, CERTIFICATION, AND STANDARDS

### BICSI is a Professional Association Supporting the Information and Communications Technology (ICT) Profession.

ICT covers the spectrum of voice, data, electronic safety & security, project management, and audio & video technologies. It encompasses the design, integration, and installation of pathways, spaces, optical fiber- and copper-based distribution systems, wireless-based systems, and infrastructure that supports the transportation of information and associated signaling between and among communications and information-gathering devices.

BICSI provides information, education, and knowledge assessment for ICT professionals and companies, including designers, installers, and technicians. We currently serve more than 26,000 members and credential holders, spanning nearly 100 countries.

### **Contact Information**

### **BICSI BRIEF AND WEB ADVERTISING:**

### **Ad Sales & Insertion Order Requests**

Business Development Manager; Exhibits, Sponsorships & Advertising, Courtney Nalls

Tel: +1 813.769.1842 or 800.242.7405

(USA & Canada toll-free) Email: cnalls@bicsi.org

### **Ad Material Submissions & Questions**

Email: admaterials@bicsi.org Mail: BICSI, Attn: Ad Materials 8610 Hidden River Pkwy. Tampa, FL 33637-1000

### ICT TODAY:

### **Ad Sales & Insertion Order Requests**

Caleb Tindal
Tel: +1 800.572.0011 x107
(USA & Canada toll-free)
Email: caleb.t@emconsultinginc.com

### Ad Material Submissions & Questions

Email: magazine@eandmsales.com

Mail: E&M Consulting, Inc.

Attn: BICSI *ICT Today* Ad Materials 1107 Hazeltine Blvd., Suite 350

Chaska, MN 55318

