



2012 BICSI Cabling Skills Challenge

February 12-15, Orlando, Florida, USA

How can my company get involved in the excitement?

Sponsor or donate to this exciting event and show your company's support of information technology systems (ITS) excellence. The contestants will use your products during the competition. See below for sponsorship and donation levels.

Sponsorship Levels All prices listed in U.S. dollars.

Choose from the following sponsorship levels and check the appropriate box.

Sponsorship details subject to change.

Mega Sponsor — \$5,000 & Five Products Donated

- Recognition as a Mega Sponsor on the BICSI Cabling Skills Challenge website (logo with corresponding hyperlink)
- Dedicated signage as Mega Sponsor, featuring your company logo in the Exhibit Hall
- Half-page advertisement in the *2012 BICSI Winter Conference & Exhibition Journal*
- Logo placement on all 2012 Cabling Skills Challenge pre- and post marketing materials
- Your company logo included in Winter Conference session slides
- Use of your products in the 2012 Cabling Skills Challenge
- Complimentary inclusion in the "I Can Do That!" Challenge

In addition, your company is encouraged to provide prizes to present to the winners and other contestants. (Prize values are limited to a maximum of \$599 each.)

Major Sponsor — \$3,000 & Three Products Donated

- Recognition as a Major Sponsor on the BICSI Cabling Skills Challenge website (logo with corresponding hyperlink)
- Dedicated signage as Major Sponsor, featuring your company logo in the Exhibit Hall
- Logo placement on all 2012 Cabling Skills Challenge pre- and post marketing materials
- Your company logo included in Winter Conference session slides
- Use of your products in the 2012 Cabling Skills Challenge
- Complimentary inclusion in the "I Can Do That!" Challenge

In addition, your company is encouraged to provide prizes to present to the winners and other contestants. (Prize values are limited to a maximum of \$599 each.)

Associate Sponsor — \$1,000 & One Product Donated

- Recognition as an Associate Sponsor on the BICSI Cabling Skills Challenge website (logo with corresponding hyperlink)
- Dedicated signage as Associate Sponsor, featuring your company logo in the Exhibit Hall
- Your company logo included in Winter Conference session slides
- Use of your product in the 2012 Cabling Skills Challenge
- Complimentary inclusion in the "I Can Do That!" Challenge

In addition, your company is encouraged to provide prizes to present to the winners and other contestants. (Prize values are limited to a maximum of \$599 each.)

Associate Sponsor/Contestant — \$1,000

Sponsor a contestant's participation in the 2012 Cabling Skills Challenge!

- Recognition as an Associate Sponsor/Contestant on the BICSI Cabling Skills Challenge website (logo with corresponding hyperlink)
- Dedicated signage as Associate Sponsor/Contestant, featuring your company logo in the Exhibit Hall
- Your company logo included in Winter Conference session slides
- Complimentary inclusion in the "I Can Do That!" Challenge

Associate Sponsor/Prizes — \$1,000

Sponsor prizes for the 2012 Cabling Skills Challenge!

- Recognition as an Associate Sponsor/Prizes on the BICSI Cabling Skills Challenge website (logo with corresponding hyperlink)
- Dedicated signage as Associate Sponsor/Contestant, featuring your company logo in the Exhibit Hall
- Your company logo included in Winter Conference session slides
- Complimentary inclusion in the "I Can Do That!" Challenge

Contact Information (Please print clearly. Your name and company will appear exactly as you have indicated on the registration form.)

Company name	Date	
Marketing contact name	Phone number	Email
Accounts payable contact name	Phone number	Email
Address	City	
State/Province	Zip/Postal code	Country

Contract Details

Disclaimer: The relationship between BICSI and the sponsoring/donating organizations/corporations of an event or event-related item does not represent exclusive agreements between BICSI and the specific organizations/corporations, nor does it suggest that BICSI endorses the programs, products, or services of the organizations/corporations. Sponsor/donor agrees that this sponsorship contract cannot be cancelled at any time.

Important Note: Should any of the sponsorship/donation opportunities be partially funded, the sponsoring organization/corporation will receive the benefits outlined, but with the caveat "sponsored/donated in part by (name of company)."

Right of First Refusal: All sponsorships/donation opportunities are offered on a first-come, first-served basis.

Right to Refuse Sponsor: BICSI shall reserve the right to reject a potential sponsor/donor on such factors as questionable business practices, those having a mission conflict with BICSI, or those who desire to assume control of an event through sponsorship/donation.

Material Production: BICSI will be responsible for the production of materials (unless otherwise specified) and will invoice the sponsoring organization/corporation directly. If the sponsoring/donating organization/corporation is able to obtain a better product, then BICSI reserves the right to approve the product and subsequent design of the product. BICSI reserves the right to charge a sponsorship fee should the sponsoring organization/corporation decide to produce the materials.

Logos must be received upon confirmation of sponsorship. Please email to cscsponsorship@bicsi.org. Logos must be typeset and in JPEG, EPS or TIFF format.

I, the undersigned, as authorized agent of the above-named company, agree to adhere to the specified terms and conditions of this contract and understand I am responsible for ensuring all other company representatives do the same. I acknowledge that BICSI reserves the right to accept or reject this application.

Authorized signature _____ Date _____

Donation of Materials and Prizes due by:

January 20, 2012

Please ship to:

BICSI
Attn: Cabling Skills Challenge
8610 Hidden River Parkway
Tampa, FL 33637-1000 USA

Note: All shipments must include a packing list and items must be labeled.

Mail, email or fax this form to:

Mail: Cabling Skills Challenge
Attn: Julie Roy
8610 Hidden River Parkway
Tampa, FL 33637

Email:
cscsponsorship@bicsi.org
Fax: +1 813.971.4311

Payment Section

Please make all checks payable to BICSI in U.S. dollars, drawn from a U.S. bank. (Call BICSI's Accounting Department for instructions on wiring funds.) For your protection, BICSI does not accept emailed credit card numbers. If paying by credit card, please mail or fax your payment information instead.

Total to be paid \$ _____ Check or Money Order Enclosed
 Visa MasterCard American Express Diner's Club Discover

Internal Use Only

Cardholder name (as the name appears on the credit card) _____ Cardholder signature _____

Credit card number _____ Expiration date _____ Card billing zip code (required) _____

Materials/Products Needed



EVENT A - Structured Cabling System Installation

Quantity	Description
7	Pull String Containers

EVENT B - Copper Cable Terminations & Firestopping

Quantity	Description	Quantity	Description
12	110-Block 100-Pair Size	24	110 Type C-4 Clips
18	110 Cross-Connect Troughs	6	EZ-Path Firestop Sleeves
50	110 Type C-5 Clips	6	4" EMT Sleeves with Firestop Putty

EVENT D - Cable Assembly

Quantity	Description	Quantity	Description
100	Category 5e UTP Plugs	50	F Type Compression Connectors Quad Shield Compatible
1	1000' RG-6 Coax Cable Quad Shield		

EVENT E.1 - Cable Troubleshooting

Quantity	Description	Quantity	Description
24	#6 2 Hole Ground Lugs (Long Barrel Type with Inspection Hole)	1	Racheting Ground Lug Crimpers
4	VOM-Volt Ohm Meter	3	Ringin Tools
4	4-Pair Continuity Tester	3	Cable Splicers Knife

SPEED CHALLENGES

Quantity	Description	Quantity	Description
2	12"x12"x3/4" Plywood Backboard (with screws to mount 110 Blocks)	12	F/UTP Category 6 Outlets
1	100' 50-Pair UTP Cable (indoor type)	1	50' F/UTP Category 6 Cable
1	24-Cable Dressing Tool	4	UTP Ringin Tools
1	Roll Velcro	2	48-Port Patch Panels
		1	6' Ladder

Materials/Products Needed, continued

TOOLS

Quantity	Description
----------	-------------

5	Safety Goggles (to cover prescription glasses)
---	--

Go for the Speed Record

Fastest recorded overall time wins the tool used in the event.

- Terminate an 8P8C outlet using the Jack Rapid™ termination tool.
- Terminate a 25-pair cable on a 110-block using a 5-pair punch tool.
- Dress a 24 cable bundle across a ladder rack and down a vertical cable manager using a Cable Dresser CD 24® tool.
- Terminate a shielded outlet to the manufacturer specifications.

Get your company involved with the Speed Challenges!

For additional information, please contact:

Julie Roy

Email: cscsponsorship@bicsi.org

Phone: +1 828.461.7796