

Infrastructure Verification as a Service

A Standardized Approach to Infrastructure Documentation and Management



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Infrastructure Verification as a Service (IVaaS)



- Level 1: OSP, Backbone, & Critical Circuits
- Level 2: Horizontal Cabling & WAO
- Level 3: Patching & Cross-Connects

How is IVaaS Achieved?

Assessment



- 360° Photos
- Space Assessment
- Survey Report



Survey



- Tracing & Toning
- Confined Space Access
- Cable Labels
- Schematics & Site Plans



IVaaS



- Tracking work performed
- Updating Database
- Client Relationship

360° Photo-Documentation



360° Photo-Documentation



OVERVIEW

1. The Paradigm Shift

- The “It is what it is” mentality
- A Standardized Process

2. Predictable Problems

- Limited Resources
- End User Adoption
- Back-Office Process

3. Best Practices

- Processes & Certifications
- Introducing: The Assessment

4. IVaaS: A New Approach

- Confidence in Infrastructure
- Cost/Time Savings
- Reduced Frustration

Work is Done in the Cloud



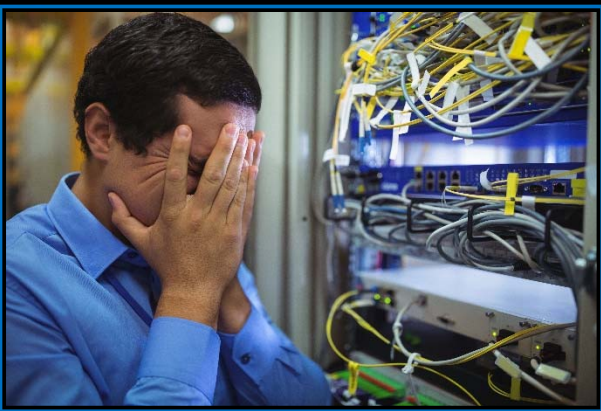
“2017 Forecast: \$246.8 billion in total worldwide revenue”
– Gartner

“More than 50% of IT spending will be cloud-based by 2018”
- Forbes

“The global public cloud market is growing at a 22% rate and will top \$146 billion in 2017, up from just \$87 billion in 2015”
- CIO

The Goal

Maintenance of accurate and actionable data throughout the entirety of an infrastructure's lifespan:



- Accurate Knowledge Base
- Future Planning
- Faster Disaster Recovery
- Fewer disruptions
- Reduced Frustration
- Confidence



"The most common cause of lost connectivity is cut cables. Cables get cut, no one knows who did it, and then things go down."

– David Wallis, CEO
NewConnect

Source: GSA EIS Transition Planning - Lessons Learned #5, Accurate Telecommunications Service Inventory Needed

considers efforts associated with the operations and management of task orders following award including: service implementation, task order modifications, contractor performance management, and task order close-out.

These three phases are required for all task orders made under EIS throughout its period of performance – and are particularly time-sensitive during transition.

Acquisition Planning

- Establish Integrated Procurement Team
- Compile Inventory
- Deliver Agency Transition Plan
- Define Service Requirements
- Develop Acquisition Strategy
- Draft Solicitation

Failure to properly plan may jeopardize the entire ability to meet deadline oversight overall government transition contract

“...Inventory validation should be an on-going effort to provide a complete and accurate baseline...”

Whether ordering services

during transition or later in the EIS period of performance, agencies must follow the fair opportunity requirement set out in [FAR 16.505\(b\)\(1\)](#). A summary of FAR requirements is provided in [Appendix A](#). Requirements vary based on the total value of the task order. And regardless of when the task order is awarded, all task orders end on the expiration date of their respective contracts. Best practice approaches to comply with fair opportunity requirements are explained in detail throughout the *Guide*. [Appendix A](#) also includes a description of the exceptions to the fair opportunity process allowed by [FAR 16.505\(b\)\(2\)](#).

3 Acquisition Planning

The *Acquisition Planning* phase begins with the establishment of the Integrated Procurement Team (IPT), execution of a Delegation of Procurement Authority (DPA) with GSA, and registration for access to

Understanding The Players



1. End User



2. Contractors



3. Industry

End User & Contractor



"That" Guy

- Key Person Risk
- Site is crippled without him/them
- Limited or non-existent QC



"Those" Guys

"The key, I believe, is to have someone 'own' the responsibility of keeping documentation updated."

–Cindy Montstream, RCDD,
Director of Technology Support & Training, Legrand N.A.

End User & Contractor



- Project Management
- Software
- Processes
- Training
- Dedicated Resources/Redundancy

“Commitment to cable management is a full time job.”

“Do not try to do more than your resources will allow; focus on the important things. “

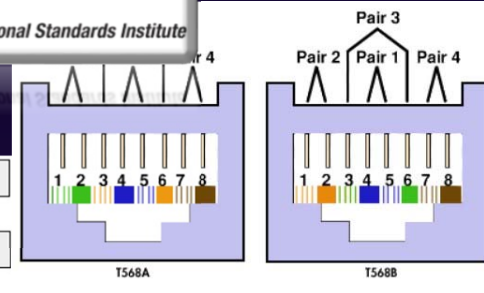
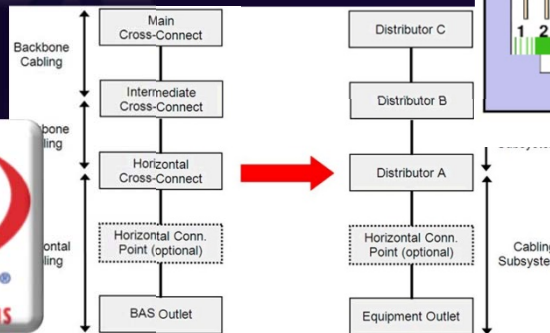
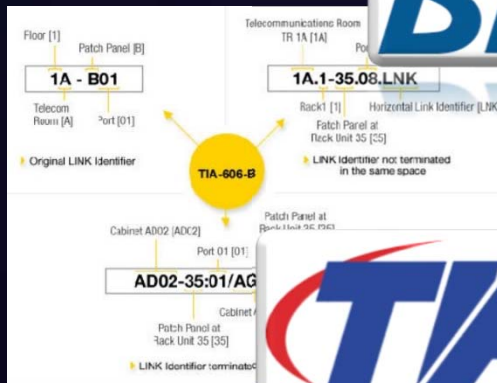
“Field Surveys are critical to document the accuracy of your infrastructure.”

Barriers To Success

Lessons Learned - LAX. *Mark Pohl, Los Angeles World Airports.*

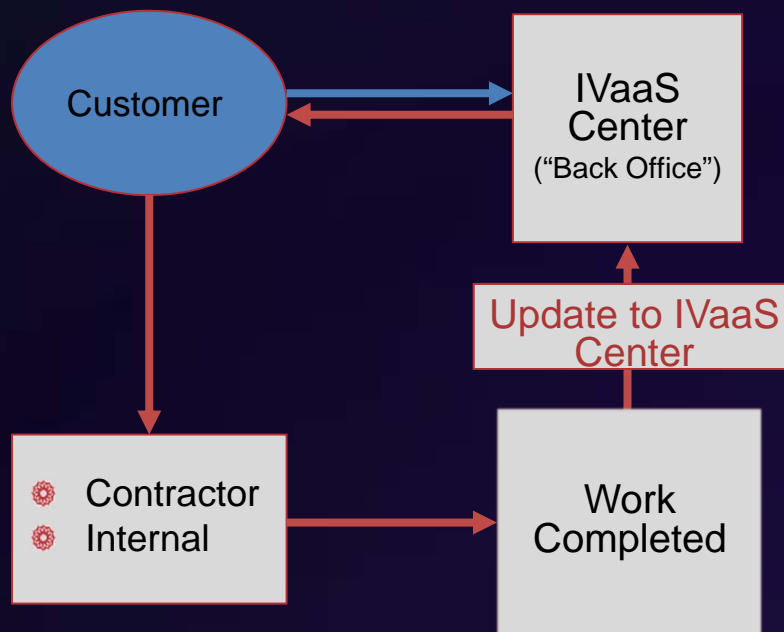


Industry Current Standards and Training



IVaaS Process Structure

Basics



"The entire effort of documentation is meaningless if the output is not trustworthy."

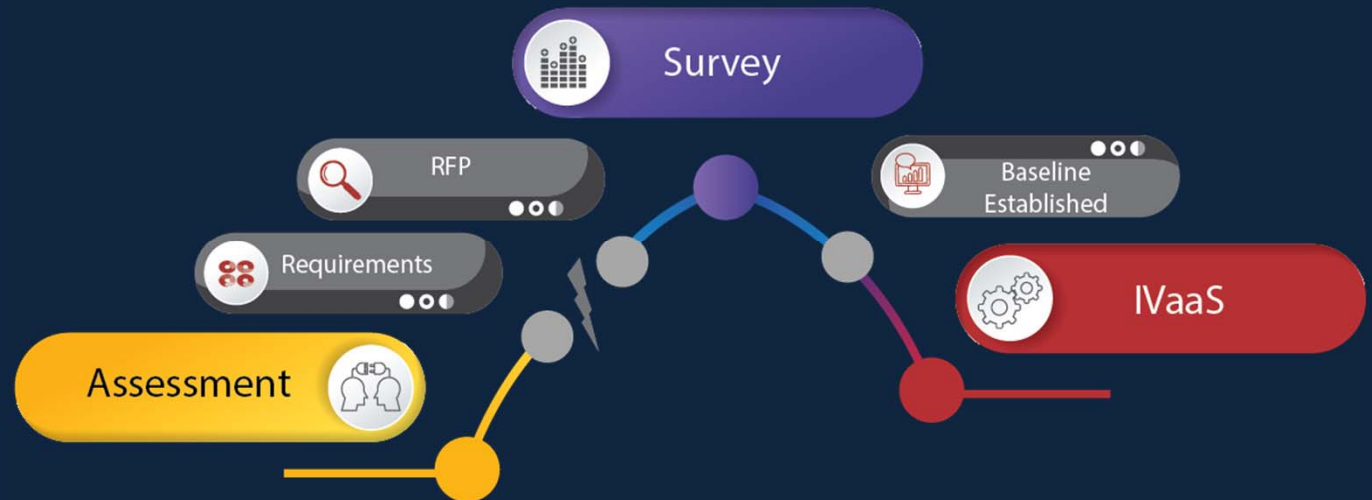
—Chris Holbrook,
WireCAD

IVaaS

Arc of Opportunity

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—Alberto Luna,
Analyzed Low Voltage
LLC, BICSI Technician



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“Commitment to cable management is a full-time job.”

–Mark Pohl, LAX, Los Angeles
World Airports

“Knowing what conduit fill and availability in campus manholes allows you to plan more quickly and efficiently.”

–Jerry Allen, PHD Mechanical
Engineering, CSRS LLC

Thank You!

For follow up questions or more information about Infrastructure Verification as a Service, please feel free to contact us:

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